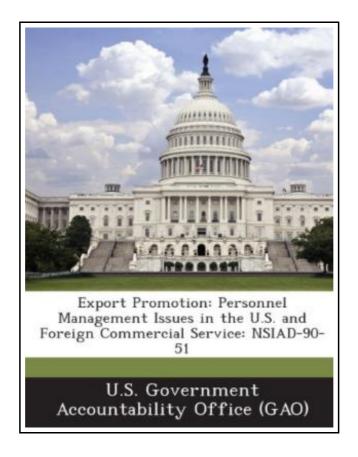
# Export Promotion: Personnel Management Issues in the U.S. and Foreign Commercial Service: Nsiad-90-51



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### Reviews

Basically no words to describe. It is filled with knowledge and wisdom I am just pleased to let you know that this is actually the greatest publication i have read within my individual lifestyle and may be he best publication for at any time.

(Prof. Ron Gaylord II)

## EXPORT PROMOTION: PERSONNEL MANAGEMENT ISSUES IN THE U.S. AND FOREIGN COMMERCIAL SERVICE: NSIAD-90-51



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BiblioGov. Paperback. Book Condition: New. This item is printed on demand. Paperback. 22 pages. Dimensions: 9.7in. x 7.4in. x 0.1in.Pursuant to a congressional request, GAO reviewed personnel management issues at the International Trade Administrations (ITA) U. S. and Foreign Commercial Service (US and FCS), focusing on: (1) an update of its 1987 review; and (2) identifying new issues affecting services to U. S. businesses. GAO found that: (1) since 1987, US and FCS has improved its personnel management system by clarifying its assignment, selection, and evaluation policies and by requiring more detailed documentation on personnel activities; (2) US and FCS appeared to have resolved morale problems identified in the 1987 review and anticipated further management improvements under its new director; (3) US and FCS still needed to limit its use of tour curtailments, since it could offer no justification for granting 4 of 25 curtailments occurring between April 1987 and July 1989; (4) to correct continuing problems with tour extension practices, the current US and FCS director approved a new tour length policy in October 1989; (5) since 1987, US and FCS has reduced the number of noncareer limited appointments overseas, from 40 to 9 appointees, but has not completely eliminated its practice of selecting non-career personnel over career officers; (6) US and FCS and ITA still lacked guidelines for their personnel exchange program; (7) US and FCS could not justify its procedures for converting two limited employees to career status and selecting them over higher-ranking candidates; and (8) the American Institute in Taiwan (AIT) did not have sufficient funding to comply with trade legislation requiring it to maintain commercial staff levels equivalent to US and FCS staff in South Korea. This item ships from La Vergne, TN. Paperback.

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